

Italy's debt and the Eurozone challenges

Across the Eurozone, a number of countries have experienced material declines in long-term bond yields (i.e. price rallies), at a time when minimal inflation and slow economic growth are the norm. The one country to buck the trend has been Italy – which faces a separate set of internally driven challenges related to its sovereign debt and budget deficit. As if it is not enough to struggle with these issues internally, the European Union (EU) is also putting pressure on Italy to manage its debt downward by invoking EU austerity rules which would limit government spending.

Some analysts say that Italy has entered a permanent recession with no way out, which could lead to a Eurozone crisis of significant magnitude. Although Greece experienced similar debt circumstances a few years ago, the fear is that because Italy is so much bigger – and one of the big three economies underpinning the Eurozone – the scale of such a crisis would make it more difficult to contain. If a default event were to happen, the effect would be felt well beyond the Eurozone, sending shockwaves through the world's financial markets.

Not surprisingly, the cost of insuring against an Italian default – using credit default swaps (CDS) – is relatively high. The older CDS does not insure against a change in the currency denomination of the debt. The newer contracts do provide the currency insurance. The cost gap between the two vintages of CDS has been growing meaningfully – which speaks to investors' expectations that Italy will exit the Eurozone and return to the lira.

It is odd that Italy believes it can pay its creditors with IOUs rather than hard currency; however, this is on the table. Italy has government arrears of €53 billion – the highest of any country in Europe – and carries the fourth-highest debt load anywhere behind the U.S., Japan and China, according to a Capital Economics report. All of this results in the high yield required by investors to hold their bonds.



Fiscal Snapshot

Bank of Canada

	Bank Rate	Bank Prime Lending Rate
June 2019	2.00	3.95
May 2019	2.00	3.95
June 2018	1.50	3.45

Government of Canada Benchmark Bond Yields

	5-Year	10-Year	Long
June 2019	1.36	1.46	1.68
May 2019	1.36	1.49	1.77
June 2018	1.39	2.17	2.20

Indicative Commercial Mortgage Spreads* Over Government of Canada Bond Yields

	Conventional	5-Year	10-Year
June 2019		1.50 - 2.00	1.60 - 2.10
June 2018		1.75 - 2.10	1.85 - 2.35
	Insured	5-Year	10-Year
June 2019		0.90 - 1.10	0.85 - 1.10
June 2018		0.90 - 1.10	0.90 - 1.10

*Spreads are indicative of high quality real estate in major Canadian markets.

Highlighted Transaction

Asset Type	Retirement Residence
Location	Major Canadian city
Facility Details	A hybrid structure of fixed rate, amortizing debt and a revolver, both on a committed term basis of 5 years at competitive interest rates and on a non-recourse structure, in the aggregate amount of \$15,000,000.

Intelligent Debt Financing Solutions

The Avison Young Debt Capital Markets dedicated team is focused on providing innovative North American-wide debt and equity solutions to accomplish goals. We originate debt and equity for all types of real estate and all types of clients. Debt origination includes fixed and floating rate structures, permanent and construction financing, structured finance, bridge and mezzanine debt and insured agency financing - CMHC and Fannie Mae / Freddie Mac.

Our years of combined debt/equity capital markets experience has created meaningful relationships that we can put to work for you.

Please contact our Debt Capital Markets team for more details related to debt financings or real estate transactions.



Norm Arychuk, Mortgage Broker*
416.673.4006
norman.arychuk@avisonyoung.com

*Licence #: M09002260
Brokerage Licence #10637

Michael Ho, Mortgage Broker**
416.673.4012
michael.ho@avisonyoung.com

**Licence: # M15000834
Brokerage Licence #10637

Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its Principals. Founded in 1978, with legacies dating back more than 200 years, the company comprises approximately 5,000 real estate professionals in 124 offices in 20 countries. The firm's experts provide value-added, client-centric investment sales, leasing, advisory, management and financing services to clients across the office, retail, industrial, multi-family and hospitality sectors.

AVISON YOUNG CANADA CAPITAL MARKETS OFFICES

Calgary | Edmonton | Mississauga | Montreal | Toronto | Vancouver

avisonyoung.ca

Avison Young Commercial Real Estate (Ontario) Inc., Brokerage
18 York Street, Suite 400
Mailbox # 4
Toronto, Ontario, Canada M5J 2T8
416.955.0000

**AVISON
YOUNG**

©2019 Avison Young Commercial Real Estate (Ontario) Inc., Brokerage
The information contained herein was obtained from sources deemed reliable and is believed to be true; it has not been verified and as such, cannot be warranted nor form any part of any future contract.

**CANADA BEST
MANAGED
COMPANIES**

Platinum
member